

7x24  
Change

Delaware Valley Chapter

# 7x24 Exchange

Delaware Valley Chapter's 92nd Meeting



TRUMP

*National Golf Club*

PHILADELPHIA



Trump National Golf Club Philadelphia

Pine Hill, New Jersey

July 16, 2019



Thank You To Our Host

Trump National Golf Club Philadelphia

David Cartwright

Gary MacKay

Sharon Schomber





# Thank You To Photography Sponsor



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# Thank You To Our Lunch Sponsors





# Thank You To Our **Team Sponsors** Sponsors



BALA



**SUREPOWER**  
When On Is The Only Option.



**ComRent**  
LOAD BANK SOLUTIONS



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# Thank You To Our **Hole** Sponsor



**UL Listed**  
Quality, Safety, Reliability

**PDU :: Cables™**  
connect with us™



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# PTS Data Center Solutions, INC.

## Client Medical Center

**Presenter:**

**Michael T. Petrino**

## Turnkey Data Center Upgrade



### **Michael T. Petrino, Vice President of PTS Data Center Solutions:**

Michael has been vital to PTS's growth and success since its inception in 1997. During his time with PTS he has worked as a data center consultant, designer, and project manager for hundreds of client projects. He has lead data center design and construction projects for large financial institutions, manufacturing operations, dedicated hosting, broadcasting, and pharmaceutical companies. Additionally, he was directly responsible for a national deployment of multiple uninterruptible power protection systems for a government operation. Michael has worked in 2000+ Data Centers covering 4 continents and over 15 countries. Before coming on board with PTS, Michael worked as a manager of year 2000 compliance and preparedness for a fortune 100 company. Prior to that, he compiled a diverse background of technical and financial assignments with several large and medium-sized companies.





## Facility Services & Solutions

### Data Center / Computer Room

- **Consulting**
  - Hybrid Strategy / Facility Site Assessments / Conceptual Design & Layout & Project Cost Estimating
- **Design/Build**
  - MEP Engineering / Construction Management / Owner's Representation
    - Generator / UPS / Power Distribution / CRAC
- **Commissioning**
- **Operations & Maintenance**
  - Preventive Maintenance / UPS & Battery Replacements / Monitoring / DCIM / Relocations & Migrations / Staffing
- **Managed Services**
  - Facility Maintenance Managed Services

### Workplace Technologies

- **Consulting**
  - Commercial Space Relocations & Construction Budget Planning
- **Design/Build**
  - Data Cabling
  - A/V & Collaboration
    - Collaboration Spaces & Video Conferencing / Digital Signage
  - Video Surveillance / Access Control
  - Wireless Deployments
  - PoE LED Lighting
- **Operations & Maintenance**
  - Colocation Deployments / IT Relocations / Staffing
- **Managed Services & Hosting**
  - A/V Monitoring & Managed Services

**On-Site**

**Colocation**

**Cloud**





# INTERNATIONAL DATA CENTER DAY

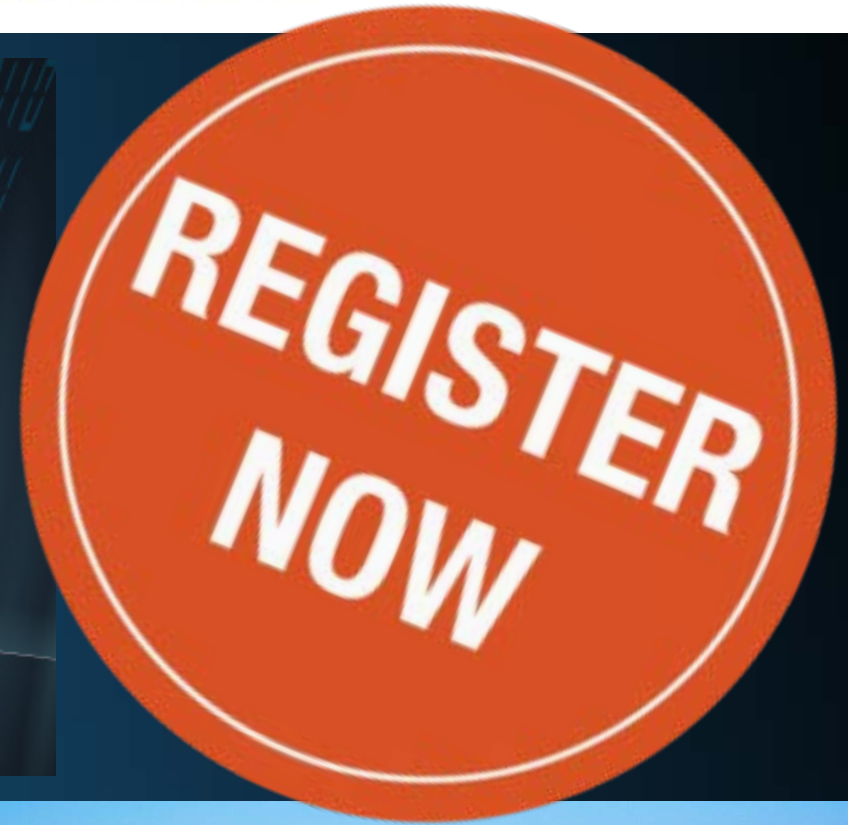
Powered by 7x24 Exchange International

OCT 29  
2019

2019 FALL CONFERENCE  
JW MARRIOTT DESERT RIDGE PHOENIX, AZ  
OCTOBER 27-30, 2019

THE NEW  
**HORIZON**  
END-TO-END RELIABILITY: MISSION CRITICAL FACILITIES

SAVE THE DATE!



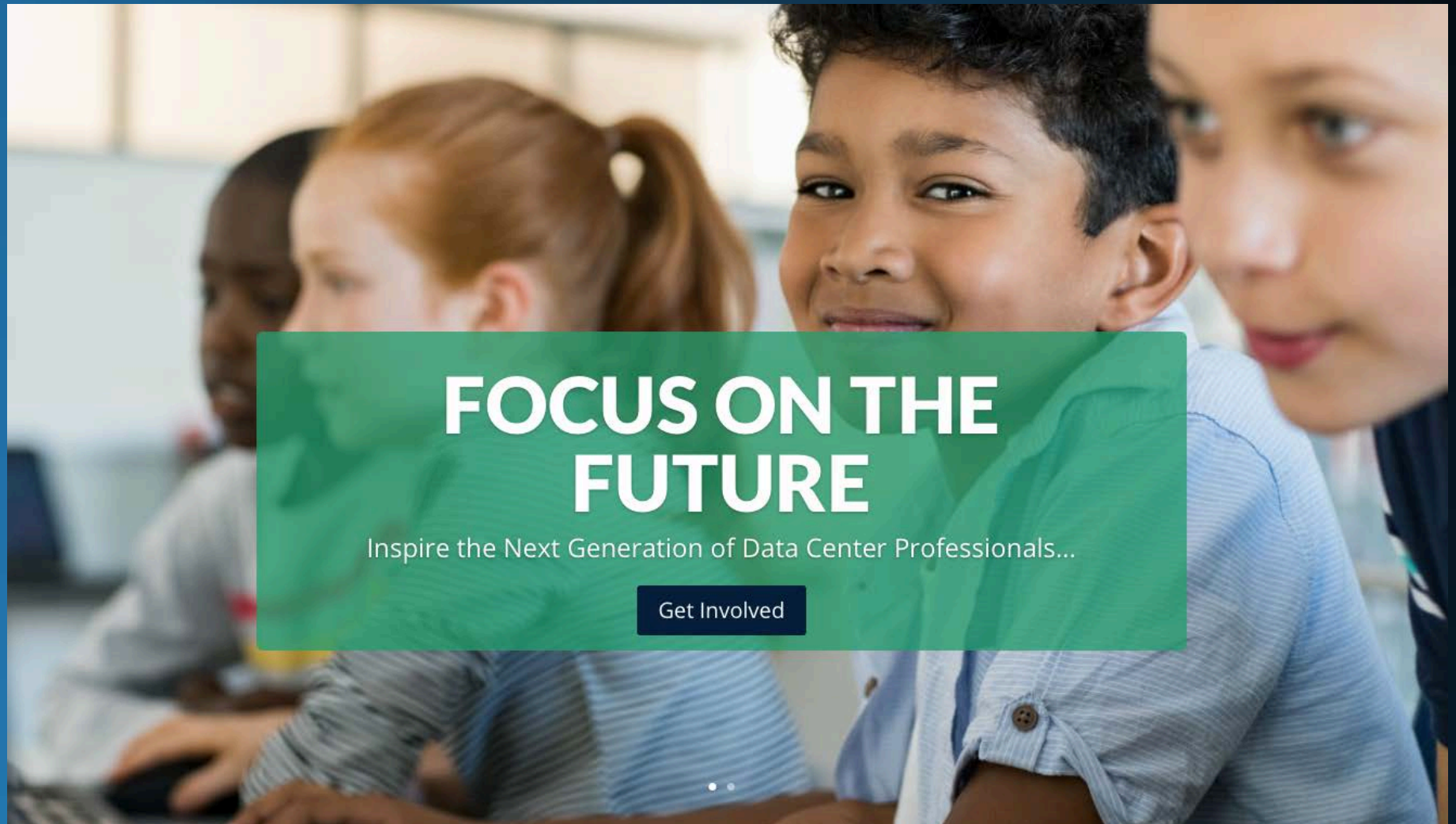




**OCT 29**  
**2019**

Mission  
**CRITICAL**

## 7x24 Exchange International Announces International Data Center Day







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Thank You Lisa

  
**DIXON**  
golf

*The Dixon Challenge*  
You get a mulligan  
a 40% discount on membership  
from year of Golf Digest  
the TEAM gets a trophy !!

*15th Annual  
7x24 Exchange  
DelVal Chapter  
Golf Outing*

The two groups leading knowledge exchange  
for those who design, build, use and  
maintain modern critical enterprise  
information infrastructure.

The Delaware Valley Chapter's goal is to  
improve and be available by providing  
helping among these groups.



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I ♥ BAD  
BOYS







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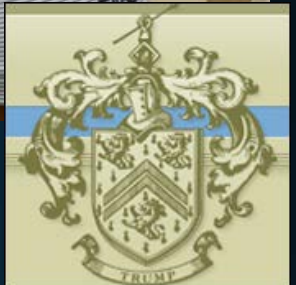
















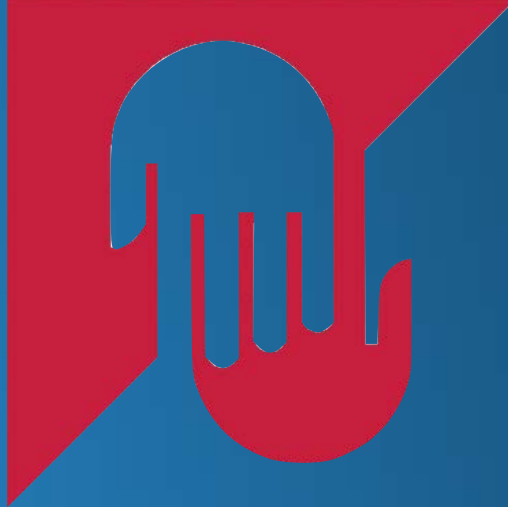




































**Sorry!**  
**You Missed It...**



















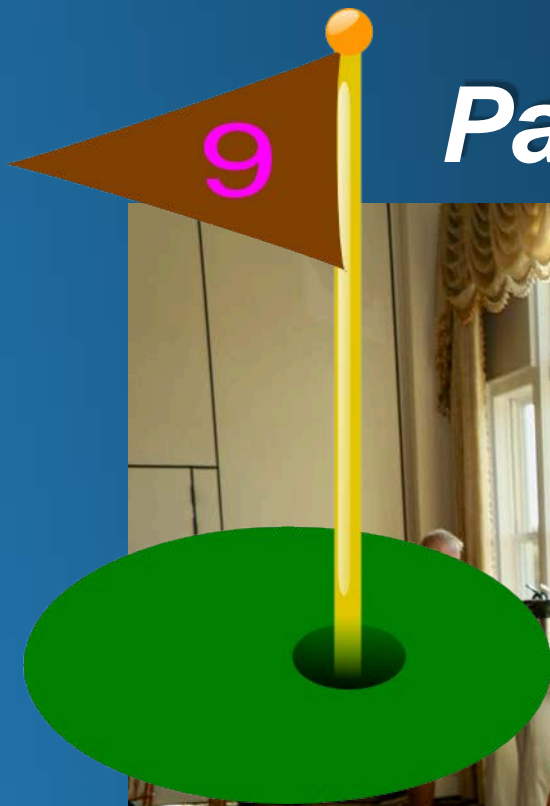


# *Ed Grant 8'6" - 16th Hole*





# Pat Doyle - 9th Hole







Todd Darlington, Tuong Huynh, Ed Piscopo Joe McCabe







***Rob Murr  
PDU Cables  
Presents  
Cooler***

***Bobby  
Shanley***

***We Have!  
a Winner!***





**Thank you and see you at...**

**9/25 - 9/26**

**24**  
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Delaware Valley Chapter

*Come Play!*  
**DOVER DOWNS**  
HOTEL & CASINO  
**DELAWARE**